



## ASSESSMENT REPORT



### Sample Report

#### Acu-13 Assessment

Assessment answered on 21 Apr 2022

POWERED BY JOMBAY

## About the Tool

This report explores entrepreneurial acumen by tapping into the ability to innovate, think strategically, and plan effectively. An entrepreneurial mindset is a set of beliefs, thought processes, and ways of viewing the world that drives entrepreneurial behavior. Research indicates that entrepreneurial behaviors are closely associated with other competencies such as business acumen, strategic acumen, and calculated risk-taking.

The report provides insights on 3 clusters encompassing 13 dimensions:

- **Vision:** taps into the ability to envision a desired future and derive a sequence of steps in order to achieve the same.
- **Innovation:** taps into the ability to innovate, learn, adapt and drive unconventional ideas.
- **Action:** taps into the ability to identify and manage risks as well as uncover and leverage strategic opportunities.

### How to interpret the report

High scores on the Vision cluster suggest that the individual anticipates future trends and implications accurately. Individuals with high scores readily envision future scenarios and plan strategically while navigating uncertainties. Low scores on the Vision cluster suggest that the individual is more comfortable in the tactical here and now. Individuals with low scores may place little emphasis on anticipating future trends and scenarios.

High scores on the Innovation cluster suggest that the individual comes up with useful ideas that are better or unique. Individuals with high scores can take a creative idea and put it into practice. Low scores on the Innovation cluster suggest that the individual prefers to stay within a familiar zone rather than experimenting with new ways of looking at things. Individuals with low scores may be skeptical of original ideas.

High scores on the Action cluster are indicative of the ability to capitalize on market opportunities while preemptively assessing and managing risks. Individuals scoring high on this cluster prefer taking action to seize opportunities and finetune their approach along the way. Low scores on the Action cluster suggest a preference to adopt a cautious approach where risks are kept to the minimum. Individuals scoring low on this cluster prefer to take action only after having a plan in place.

The information provided in the report can be utilized for introspection and further development of one's entrepreneurial acumen

## Overview of Clusters



### Vision



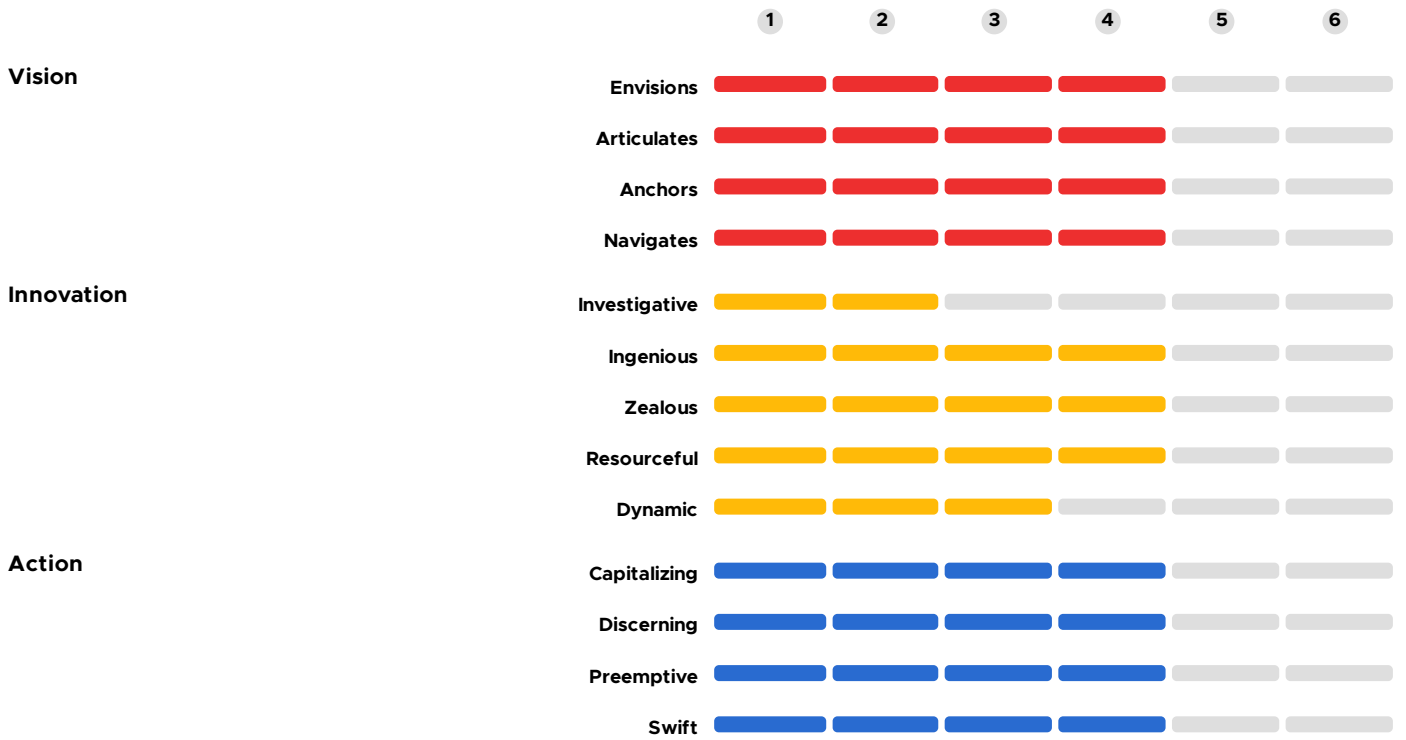
### Innovation



### Action



## Cluster-wise Dimensions



## Dimensions in Depth

**Vision:** 5 | 

**Envisions** 4 | 

Tends to understand the importance of planning for the future. Creates a clear business vision. Misses out on translating this vision to tangible goals.

**Articulates** 4 | 

Understands the importance of painting a compelling picture of the vision to impact the stakeholders. Attempts to energize and build excitement in others about the vision.

**Anchors** 4 | 

Attempts to take charge of driving others to execute the vision. Recognizes the importance of incorporating the long-term vision into the decision-making processes. Hesitates to hold stakeholders accountable for fulfilling the vision.

**Navigates** 4 | 

Understands the need to handle uncertain and ambiguous situations. Puts effort into navigating unanticipated hurdles beyond the comfort zone. Attempts to take decisive actions in ambiguous situations.

## Dimensions in Depth

**Innovation:** 4 | 

**Investigative** 2 | 

Hesitates to go beyond the tried and tested methods. Less inclined to take an initiative to experiment with newer ways of doing things.

**Ingenious** 4 | 

Understands the significance of viewing problems from multiple perspectives to find the most effective solution. Tends to consider limited possibilities resulting from courses of action before finalizing a solution.

**Zealous** 4 | 

Shows inclination to master new and existing skills, but often requires guidance. Looks for opportunities that broaden existing capabilities.

**Resourceful** 4 | 

Views constraints as opportunities. Invests time in developing workarounds to bypass constraints. Prefers adequate resources but can operate with less if needed.

**Dynamic** 3 | 

Likely to be able to adapt to diverse situations or individuals. Demonstrates capability to be flexible in response to the demands of the situation. However, refrains from doing so consistently.

## Dimensions in Depth

Action: 5 | 

**Capitalizing** 4 | 

Understands the importance of seizing strategic opportunities to drive growth. Values the use of foresight to identify market opportunities and orchestrate profitable buy-ins. Tends to miss out on identifying and leveraging every opportunity.

**Discerning** 4 | 

Attempts to use an informed risk-taking approach. However, misses out on accurate risk assessment and gravitates toward risk aversion.

**Preemptive** 4 | 

Prefers to address roadblocks in advance. Prioritizes making contingency plans for potential roadblocks. Misses out on setting clear guidelines for contingencies which may strain one's composure during challenges

**Swift** 4 | 

Inclined towards action in most cases. Attempts to finetune one's approach along the way. Reactively tests an approach at all stages and incorporates inputs.

**Disclaimer**

This is a system-generated report. The results are based on a statistical computation of the responses that the respondent selected when completing the assessment.

It should be remembered that the information contained in this report is sensitive. Every effort should be made to ensure that its confidentiality is maintained.

It is recommended that Acu-13 Assessment be used in combination with other assessment techniques to make a more informed employment decision

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